



April 2009

Things Are Warming Up!

FOR YOUR FRIENDS AT CHAMP SOFTWARE

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OUR CHAMP FAMILY MEET MIKE



I was raised in Hudson, Wisconsin, a town that borders Minnesota just half an hour from the Twin Cities.

I graduated from the University of Wisconsin - Eau Claire where I majored in Software Engineering and minored in Business Management. During my time at the University, I worked for their Web Development department building web sites to make some extra money; but I had no desire to continue programming websites long term. That soon changed, once I was introduced to *Ruby on Rails*, the framework that CHAMP now uses for *Nightingale Notes*! In 2007, I met Ben Fyvie, Development & Support Specialist, at a conference for *Ruby on Rails* developers in Portland, Oregon. CHAMP was looking for another developer and, after discovering their office was located in Minnesota, I decided to interview with them.

During my last semester of college, I worked part time for CHAMP. After graduation in December of 2007, I took a position as a full-time web developer. I enjoy working at CHAMP because I feel comfortable in the family-like environment. I grew up with two entrepreneurs for parents, so I was able to easily integrate with CHAMP's culture, despite the fact that I work from my home in Bloomington, MN the majority of the week.

I am 24 years old and recently got engaged to my lovely

girlfriend of 3 years, Kaley; our wedding is in June. When I am not working, I enjoy spending time with friends and Kaley my fiancé, or practicing my golf swing.

BILLING FEATURE NEARING COMPLETION



Nightingale Notes billing is a work in progress. We have a great group of users from Minnesota who have graciously given their time to meet with us in Willmar, MN on two occasions. During those meeting the users, all great at billing, have taught us what they know, shown us where we need improvements, and helped us gain valuable insight into their work flow.

We will meet again in late April. This meeting will be a virtual meeting where we'll go over all the design and development that the CHAMP team is busy working on right now. During this meeting we will refine the Nightingale Notes billing feature, and iron out any last details. Our goal is to have Nightingale Notes billing ready to go by July 15th!

Stay tuned for updates. If you are interested in being part of our user group for future features, please contact us.

NEW OPPORTUNITIES IN MICHIGAN!

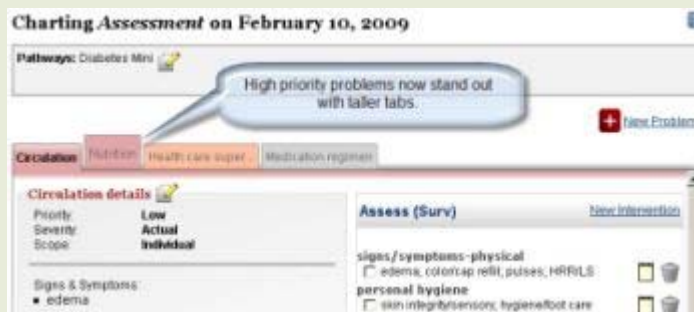


David Smith unveiled *Nightingale Notes* for the first time in Michigan at the MALPH (Michigan Association of Local Health Departments) Technology Conference in Lansing Michigan on March 19th. He had the opportunity to speak with a dozen counties during the show and offered on-site demonstrations, during the seven days that followed, across

southern Michigan. Several additional counties requested demos later this month. David still has one or two openings available, April 27-30. Call to request a demonstration at your location!

CHECK OUT THIS NEW FEATURE IN NIGHTINGALE NOTES!

High/ Low Priority Tabs
(Click on the image for a larger screenshot)



RECENT NIGHTINGALE NOTES SALES

In addition to the seven counties we announced last quarter, Watonwan County, MN has purchased Nightingale Notes and is scheduled to begin the implementation process this month!

LOOK WHOSE IMPLEMENTING NIGHTINGALE NOTES!

Nightingale Notes implementations are hopping! Here are a few of them being coordinated by Judy Riemer and/or Rebecca Bedore, two of our Implementation and Training Consultants. Nicole Sowers is our lead coordinator. Nicole works very hard to keep everything running smoothly!

San Jose State University in San Jose, California is using *Nightingale Notes* with baccalaureate and graduate nursing students in a nurse-managed center setting. **Toby Adelman, RN, PhD** and **Sheleen Tolentino**, Graduate Student are spearheading the use of *Nightingale Notes* in an academic setting for both clinical documentation and research purposes.

Under the guidance of **Dee Dee Gilliam** Director of Nursing, the **Yolo County Department of Health** in CA

plans to go live in late-March, making a successful transition from *TouchPoint* to *Nightingale Notes*.

Kaye Thompson, Health Officer/Program Manager of **Barron County Health Department in WI**, **Kathy Minkler**, Director of **Isanti County Public Health Services, MN** and **Janelle Schroeder**, Director of **Mille Laces County Public Health, MN** are all looking forward to plans to go live with *Nightingale Notes* in mid-April.

Skamania County Community Health, WA under the leadership of **Linda McCaulley**, PHN Manager, has successfully been using *Nightingale Notes* since January 2009 after a whirlwind implementation period to take over public health nursing services from a neighboring county in 2009.

Placer County, CA and **Benton-Franklin Health District, WA** have just started their *Nightingale Notes* implementations. With such capable leaders as **Barbara MacDonald**, **Mary Jo Sweeney**, and **Lisa Roberts** in **Placer County** and **Carla Prock**, **Annie Goodwin**, and **Sandy Owen** in the **Benton-Franklin Health District**, CHAMP is confident that these two agencies will enjoy a very smooth transition to computerized documentation using *Nightingales Notes*. Annie in WA and Lisa in CA are close friends, so they are looking forward to sharing notes and ideas as they move through this process at the same time!

Suzanne Plemmons, the Community Health Director for the **Kitsap Health District in WA**, will be leading her team as they soon begin their transition from the use of *TouchPoint* to *Nightingale Notes*.



Watonwan County Human Services in MN is one of the newest stars in the *Nightingale Notes* Heavens and we are looking forward to working with **Richard Collins**, **Greg Walsh** and their implementation team as they transition from the 2002 version of CHAMP to *Nightingale Notes*.

Becker County Community Health in MN is the site of our next scheduled onsite workshop. They will be going live in *Nightingale Notes* in the middle of this month. **Pam Stevenson** and **Ronda Stock** are doing a terrific job as

project managers for this county.

Douglas County Public Health Services in MN is just now starting the implementation process. **Greta Siegel** is right at the top of her game as she processes through the initial "red tape" to ensure a successful implementation. **Katie Halder** will be assisting her with this project as they proceed in the future. They plan a go-live date for this summer.

Pine County Health and Human Services in MN will soon be starting the implementation process! As are several other Minnesota, Wisconsin and West Coast agencies that are in the final sales process. Many more agencies are slated to begin the implementation process this year. Watch for news regarding them in our future newsletters!

TouchPoint Symphony is not about to be left behind her sister, *Nightingale Notes*! Check out the *TouchPoint Symphony* section for recent sales and implementations!

TouchPoint

TouchPoint Symphony is our newest desktop software release. *Symphony* provides updated Omaha System documentation and contains the OASIS, 485 and other required home health features.

There are several Minnesota counties who have upgraded to *Symphony*. **Chisago County Public Health Department** with **Barb Mork** as project manager; **Steele County Public Health Nursing** spearheaded by **Amber Aaseth** and **MaraLou Brose**, **Le Sueur County Public Health** with **Cindy Shaughnessy** and **Darlene Tuma** are all recent upgrades.

White Earth and **Kanabec County Public Health Nursing Services** of Minnesota have also recently purchased *Symphony* and will be starting the implementation process in the near future.

Wisconsin is not about to be out done by Minnesota. Since January 1st **Rusk** and **Pierce Counties** have also upgraded to *TouchPoint Symphony*!

We want to say a big 'Thank You' to all of our new and upgrade agencies for choosing CHAMP Software as your vendor and our products for your clinical documentation needs!



HERE'S WHERE WE'RE GOING

CHAMP Software will be attending the **Omaha System International Conference** in Eagan MN this month (see below). CHAMP will be presenting a, "*Nightingale Notes Night*" at the end of the day on Friday (admittance by invitation only). Request your spot now or visit us at the show for an invitation. Seating is limited to 30 and all participants will receive a \$500 gift certificate. Hors d'oeuvres will be served along with non-alcoholic beverages!



Come by and see us at the **WPHA-WALHDAB Annual Conference** May 5-7, in Appleton Wisconsin. This will be our first chance to introduce *Nightingale Notes* to the local public health departments in the state of Wisconsin. If you haven't seen *Nightingale Notes* and remember CHAMP only from several years ago fasten your seat belts! This third generation clinical documentation application will blow you away. But don't just take our word for it. Register now for our special launch celebration at the Radisson Paper Valley May 5th at 5pm. Seating is limited to 25 and all participants will receive a \$500 gift certificate. Hors d'oeuvres will be served along with non-alcoholic beverages!

Last year's West Coast "whistle stop tours" were so successful that, despite current economic challenges, we are planning to return to California and Washington, as well as to make our first visits to local health departments in Oregon. Call now if you are interested in setting up an on-site demonstration of *Nightingale Notes*.

OMAHA SYSTEM

2009 International Conference

Register NOW for the Omaha System International Conference April 16-18, 2009, in Eagan, Minnesota near the Mall of America and the Minneapolis/St. Paul International Airport!!

Conference Registration and Information

Visit the [Website](#) and [PDF conference brochure](#).

Presented by Martin Associates

School Host: University of Minnesota School of Nursing as part of their centennial celebration

More Information from Brochure

Hotel rooms may be reserved at the conference discounted rate until March 25th. Early bird conference registration rate is available until March 31st. A list of posters and exhibitors will be added to the Omaha System website soon. Omaha System books will be available for purchase the conference at a special rate. If you cannot attend, consider purchasing access to UMConnect.

Please forward this to your colleagues.

We look forward to seeing you in Eagan for good information, good networking, and good food!

Upcoming Omaha System Workshops

Grand Rapids, MI ~ May 5, 2009

Registration is limited and accepted on a first come first serve basis. Click [here](#) to view the flyer for this workshop!

To register or get more information please contact [Karen Martin](#).

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